DESIGNATION EDUCATION	Regd. Off.: Unit No. 1, Riddhi Siddhi, Corporate Park, V. N. Purav Marg, (Sion Trombay Road), Chembur, Mumbai - 400 071. MH, India. Tel.: +91 - 22 - 4232 4121, 2529 9990, Fax: +91 - 22 - 4232 4131, 2524 1895 Email: office@easternpetroleum.in, Web:www.easternpetroleum.in Marketing Executive – Construction Chemicals M.B.A. (Mktg.), Diploma in Mechanical or Chemical Engineering,
JOB PROFILE	 To promote launch of Shuttering Oil, Mould Oil and market Lubricants to Construction site Supervising & Leading Successful teams, including delegating& distributing workloads & monitoring Performance. Communicating confidently & articulately with individuals at all levels of seniority, in order to present sales proposition & raise the profile of Business. Engaging directly with customers in order to sell high-end products & services. Responsible for Sales Planning & Strategic Plans. Performing marketing analysis studies & organize data for formal presentations. Working closely with the client in order to provide best possible customer support. Give monthly & annual objectives goals, gross key & sales. Develop & implement new strategies to increase volumes of the company. Resolve customer complaints regarding sales/service issues. Presenting highly customer focused approach in all areas of work, taking time to understand specific requirements & tailoring responses accordingly. Responsible for sales planning. Develop & expand sales and customer base. Perform regular marketing analysis studies & organize data for formal presentations. Collaborate with customer to determine their needs and to resolve service issues. Support regional distributors with technical / data support. Communicate daily with Sr. Co-Ordinator regarding units need & Strategic plans. Give monthly & annual objectives goals, gross key & sales. Develop & implement new strategies to increase sales of the company. Resolve customer complaints regarding sales & service.

	Communicating with people outside the organization, representing the organization to customers, the public, government, and other external resources.
EXPERIENCE	15 Years Plus
Contact	Rajesh M Rathi – Executive Director
E mail id	<u>careers@easternpetroleum.in</u>
Web site	www.eastto.in, www.easternpetroleum.in
	Do not contact in office hours.
	Need person residing in Mumbai preferred in near by distance
	area – Navi Mumbai, Panvel, Kamothe area only